



CALEB PERSICK

TRANSFORMATION & OPERATIONAL PERFORMANCE LEADER

Healthcare | Government | Regulated Industries | Business Operations

A transformation and operational performance leader with **\$350M+** in enterprise impact across cost reduction, operational modernization, governance redesign, AI-enabled workflow transformation, and enterprise performance improvement.



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LEADERSHIP PROFILE

Caleb Persick is best suited for organizations that need to improve operational performance, reduce avoidable cost, stabilize underperforming initiatives, or build the governance needed to execute complex enterprise priorities.

His strongest fit is in transformation, business operations, operational excellence, strategic execution, chief of staff, and enterprise performance leadership roles where the mandate is to **turn fragmented execution into measurable business results.**

Across **healthcare, government, and highly regulated environments**, Caleb has led cost reduction, operational modernization, portfolio governance, AI-enabled workflow redesign, performance improvement, and enterprise operating model initiatives producing **\$350M+** in measurable business impact.

His titles have included product development, program leadership, and consulting, but the consistent work has been the same: **stepping into complex operating environments**, aligning leaders around the right priorities, building governance and accountability, and delivering financial and operational outcomes.



REPRESENTATIVE IMPACT



\$350M+ in cumulative measurable business impact across healthcare, government, and regulated organizations



\$125M+ Cost of Care transformation impact through governance, accountability, and operational redesign



\$175M+ in revenue opportunities enabled through product innovation, partnerships, and strategic initiatives



\$50M+ in operational savings and efficiencies generated through process redesign, automation, and performance improvement



79% increase in portfolio throughput through governance redesign, prioritization, and execution discipline



LEADERSHIP DOMAINS

- Enterprise Transformation
- Business Operations
- Operational Performance
- Portfolio & Governance Leadership
- Strategic Execution
- Organizational Alignment



CORE LEADERSHIP CAPABILITIES

- Operating Model Design & Optimization
- Governance & Executive Alignment
- Performance Improvement & Cost Optimization
- AI-Enabled Workflow Modernization
- Cross-Functional Leadership
- Program, Portfolio & Product Leadership
- Stakeholder Management & Influence
- KPI Design & Performance Management